

The Home Buying and Selling Process From Start to Finish




Seller

Seller offers home for sale.

Seller accepts or rejects offer.
If accepted, a binding contract results.

Title search is ordered.

Seller completes any required
repairs to the property.

Deed is filed + funds are disbursed. 



Buyer selects mortgage company
and gets pre-approval for loan.



Buyer makes offer with initial
deposit/earnest money.



Home inspection is completed if required
by contract. Buyer releases inspection
contingency if no major problems are found.



Any contingencies in purchase agreement
are removed by written consent.



Lender examines buyer's credit
and appraises property.




Buyer receives final loan approval.



All funds and documents are
deposited in escrow.



Buyer obtains possession according
to the purchase agreement. 



Buyer

Let an Americana Real Estate Professional
take you step by step through the home
buying/selling process.



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