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Please visit our website  
[www.JohnLefferdink.com](http://www.JohnLefferdink.com)  
to view our past newsletters  
and for more information  
about your community.

## Clients Speak

"Angela and John show careful attention to detail while never losing sight of the big picture, the successful sale of our home. Consummate professionals, they have been tireless in their efforts to provide us with the best representation possible. We are thrilled with their work!"

Thanks,  
Jenny - Home Owner of 5468 Meadows Del Mar

"Working with Angela and John couldn't have been easier! They handled the sale of our home with professionalism, persistence and such care. Because of that, we have and will continue to refer Angela and John to all our friends. To put it simply: Angela and John get it done!"

-Eric and Tiffani Smith



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Published By Real Estate Marketing Co., Inc. - [www.REMofCA.com](http://www.REMofCA.com) 858.254.9619 ©2010

## DEL MAR SUMMER CONCERTS

### DEL MAR THOROUGHBRED CLUB'S 2010 SUMMER CONCERT SERIES

2260 Jimmy Durante Blvd. - For more information go to [www.DelMarScene.com](http://www.DelMarScene.com)

#### FOUR O'CLOCK FRIDAYS

Fridays after the last race on the new Seaside Terrace Stage at the west end of the Grandstand. The first race begins at 3:30 p.m., last race approximately 7 p.m. Concerts are free to race-goers; or \$20 (cash only) after the last race.

#### OZOMATLI

August 20

#### SUPER DIAMOND

August 27

#### THE ENGLISH BEAT

September 3

#### SATURDAY INFIELD CONCERTS

Saturdays after the last race on the Infield Stage. The first race is at 2 p.m.; the last race is scheduled for approximately 6 p.m. Concerts are free to race-goers; or \$20 (cash only) after the last race.

#### REGGAE & BEER FESTIVAL FEAT. JIMMY CLIFF & MATISYAHU

August 14

#### WEEZER, BEER FESTIVAL DURING THE RACES

August 21

#### CRAFT MICROBREW FESTIVAL & LOCAL MUSIC SHOWCASE

August 28

#### ZZ TOP, BEER FESTIVAL DURING THE RACES

September 4

### DEL MAR FOUNDATION SUMMER TWILIGHT CONCERT SERIES

Powerhouse Park - 1600 Coast Blvd. - For more information go to [www.DelMarFoundation.org](http://www.DelMarFoundation.org)

#### THE UK BEAT

August 17 - 7 pm

#### ATOMIC GROOVE

September 12 - 5pm

# The Crosby

at Rancho Santa Fe



JOHN  
**LEFFERDINK**  
& ASSOCIATES

Mr. Ron Stevens,

If you are serious about selling your home...  
We sell The Crosby!



16574 Road to Morocco  
Sold for \$1,725,000



8143 High Society  
Sold for \$1,500,000



7708 Top O The Morning  
Sold for \$2,465,000

# The Crosby Market Update

August 2010

## HOMES LISTED IN THE PAST 3 MONTHS

List Status	Bedrooms	Full Bath	Half Bath	Estimated Square Feet	List Price	List Date
Active	4	4	0	3,102	\$789,900	05/28/10
Active	2	2	1	3,034	\$889,900	05/12/10
Active	5	5	1	5,046	\$1,285,000	07/26/10
Active	4	4	1	3,605	\$1,395,000	07/15/10
Active	3	3	1	4,018	\$1,429,000	06/28/10
Active	5	5	1	4,700	\$1,500,000	05/24/10
Active	4	4	1	4,243	\$1,675,000	05/19/10
Active	4	4	1	4,720	\$1,799,000	06/17/10
Active	5	5	1	5,496	\$1,850,000	06/16/10
Active	5	5	1	5,262	\$1,950,000	07/29/10
Active	4	4	1	4,795	\$2,275,000	05/07/10
Active	4	4	1	4,016	\$2,350,000	06/07/10
Active	4	5	0	5,538	\$2,385,000	06/18/10
Active	4	5	1	5,550	\$2,875,000	06/20/10
Active	4	4	1	6,362	\$3,850,000	06/03/10

## HOMES CURRENTLY IN ESCROW

List Status	Bedrooms	Full Bath	Half Bath	Estimated Square Feet	List Price	List Date	Off Market Date
Contingent	4	4	0	3,121	\$779,900	04/26/10	
Contingent	2	2	1	3,387	\$799,000	02/02/10	
Contingent	4	4	1	3,704	\$1,110,000	02/17/10	
Contingent	3	4	1	3,605	\$1,299,000	05/24/10	
Contingent	5	5	1	5,458	\$1,550,000	04/13/09	
Pending	2	2	1	3,622	\$896,900	06/22/10	07/29/10
Pending	4	4	0	3,102	\$1,149,000	07/13/10	07/26/10
Pending	4	4	1	3,600	\$1,195,000	02/17/10	06/22/10

## HOMES SOLD IN THE PAST 3 MONTHS

List Status	Address	Bedrooms	Full Bath	Half Bath	Estimated Square Feet	List Price	Sold Price	List Date	Off Market Date	Close of Escrow Date
Sold	17023 Blue Shadows Lane	4	4	1	3,622	\$849,900	\$849,900	03/26/10	05/07/10	07/23/10
Sold	16970 Blue Shadows Lane	3	3	1	3,102	\$935,900	\$950,000	03/26/10	04/13/10	07/22/10
Sold	17153 San Antonio Rose Court	5	4	1	3,768	\$1,125,000	\$1,125,000	11/19/09	05/20/10	07/14/10
Sold	17014 San Antonio Rose Court	4	4	1	3,994	\$1,545,000	\$1,545,000	02/27/10	05/19/10	06/30/10
Sold	16526 Road To Morocco	5	5	1	5,092	\$1,775,000	\$1,680,000	06/09/09	06/04/10	06/19/10
Sold	7744 Top O The Morning Way	5	4	2	5,634	\$2,495,000	\$2,300,000	01/12/10	03/29/10	06/18/10
Sold	7645 Road To Singapore	4	4	2	6,000	\$2,695,000	\$2,625,000	04/02/10	04/28/10	06/11/10
Sold	7936 Clambake Drive	4	4	1	4,212	\$1,470,000	\$1,365,000	01/07/10	05/10/10	06/10/10
Sold	16744 Trade Winds Drive	4	4	2	5,466	\$1,995,000	\$1,800,000	03/08/10	04/09/10	06/09/10
Sold	16570 Road To Rio	4	4	2	5,300	\$2,795,000	\$2,800,000	02/09/10	05/04/10	05/28/10
Sold	7708 Top O The Morning Way	4	4	1	6,202	\$2,950,000	\$2,465,000	02/02/10	03/28/10	05/28/10
Sold	7932 Kathryn Crosby Court	5	5	1	5,207	\$1,499,000	\$1,424,000	12/02/09	04/23/10	05/24/10
Sold	17177 San Antonio Rose Court	4	4	1	3,675	\$1,298,000	\$1,199,000	02/09/10	04/02/10	05/07/10
Sold	7916 Clambake Drive	4	4	1	4,241	\$1,470,000	\$1,335,500	01/07/10	04/28/10	05/06/10

Note: John Lefferdink, Angela Meakins - Bergman, and Prudential California Realty are not in any way affiliated with The Crosby Owners Association, nor is this in any way an official advertisement or publication of The Crosby. The information herein is compiled from Sandicor, as of July 30th, 2010. Sandicor and Prudential do not guarantee and are not in any way responsible for its accuracy, and data maintained may not reflect all real estate activity in the market. The Prudential logo is a registered trademark licensed to Prudential. If your house is currently listed, this is not intended to be a solicitation.

[www.JohnLefferdink.com](http://www.JohnLefferdink.com)

John LEFFERDINK & ASSOCIATES

## Featured Listings



### The Crosby 16514 Road to Morocco

Views! Views! Views! This custom Stonefield home is perched on the 4th fairway at The Crosby/Fred Couples designed golf course with commanding views of not only the course, but of Rancho Cielo and into the Covenant of Rancho Santa Fe. The back yard is an entertainer's delight with a gorgeous pool and bbq area, and an outdoor fireplace. The flexible floor plan includes an office, living room, private dining room, family room, bar, five bedrooms and a flex room that could be 1 more bedroom or a guest retreat.

Offered at \$2,275,000



### The Crosby 7904 White Christmas Court

Located on the twelfth fairway this Weir Brothers home features a private master with stunning marble bath and sitting area open to the spa. Great for entertaining with viking appliances. Kitchen opens to outdoor loggia, fire pit, and wet bar. Endless views of golf course and valley beyond.

Offered at \$2,385,000



16538 Road to Morocco  
5 Br, 6 Ba, 5,262 SqFt.  
Offered at \$1,950,000



7640 Top of the Morning Way  
4 Br, 5 Ba, 6,658 SqFt.  
Offered between  
\$2,750,000 - \$2,950,876



8056 High Time Ridge  
4 Br, 5 Ba, 4,106 SqFt  
Offered at \$2,350,000



16559 Road to Rio  
6 Br, 7 Ba, 6,485 SqFt.  
Offered at \$3,495,000

Mr. Ron Stevens,  
This is not the market for inexperience. With more than 35 years of successfully representing buyers and sellers, you can count on us to get the job done. Call John and Angela today for your real estate needs.