



INDIVIDUAL PROFILE of LARRY F. HARBOUR

After graduation from Baylor University in 1962, Larry Harbour joined Exxon Corporation and worked in the Real Estate Division for 6 ½ years. In 1968, Mr. Harbour went to work for a small commercial real estate company known as Henry S. Miller Company. In 1968 there were only 25 people in the entire Henry S. Miller Company, but by the time he left in 1978, the firm had grown to 200 people. During the 10 years with the Miller Company, Mr. Harbour participated in the development of over 150 retail centers, hired and trained 50 brokers and leasing agents, and put together a large in-house development team, and served as general manager for the retail division, the largest division of the company.

During the next 3 years, Mr. Harbour moved on to The Swearingen Company where he served as general manager, hired and trained over 30 brokers and leasing agents and completed over 30 office leases as a general broker. Harbour also ran the Swearingen Management Company for over a year and contributed to the growth from 1,000,000 square feet under management to well over 4,000,000 square feet.

In 1981, Mr. Harbour started his own development/brokerage company, the Larry F. Harbour Company, specializing in the development and leasing of small retail shopping centers and small garden office buildings.

D Magazine, in the May 1985 edition, referred to Mr. Harbour as one of the “pick of the litter” of Henry S. Miller Alums.

In 1987, Wayne Swearingen chose Mr. Harbour to start and build a retail division. Over the next 15 months, Harbour added 19 projects totaling over 700,000 square feet of lease space along with 11 retail-leasing specialists. Under Harbour’s direction, the retail division made an immediate impact in the market place.

In May of 1988, Harbour and David Dunning renewed their long time Miller association by forming United Commercial Realty to specialize in project leasing and tenant representation. Under Harbour’s direction UCR became a dominant force in shopping center project leasing over the next several years.

For the next few years, Mr. Harbour operated as an independent broker doing various retail and office transactions, both sales and leases.

In late 1999, Harbour joined the newly formed Commercial Investment Division of Century 21 Judge Fite Company. In September of 2000, Harbour was named to head up the newly formed Retail Division to build up a strong leasing and sales division specializing in retail/shopping centers.

In 2008, the Century 21 Judge Fite Commercial Division was named Number 2 in the Nation Among All Century 21 Commercial Divisions. In 2009, *D CEO Magazine* named Harbour One of the Best Commercial Real Estate Brokers in Dallas.

Having built up a total staff of more than 16 experienced agents, including 10 dedicated leasing agents, Mr. Harbour continues to focus on commercial property sales, leasing and management projects throughout the Metroplex and all surrounding communities.